

REGISTRARS ISO 29990





Professional





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 ${\it Transforming Business} \ for \ {\it Good}$ 





## Why Choose this Training Course?

'Compensation and benefits' is the part of human resources that works behind the scenes. It is usually the specialization in human resources that professionals in the field typically avoid for its seemingly complex nature and dependency on mathematics. By attending this course, you will change your mind about this HR specialty. You will learn an approach which is easy to understand and which explains the specifics of compensation and benefits. This approach will also help you in applying the principles of compensation and benefits practically at work.

In this certified course, participants will demonstrate the knowledge they gained by taking an examination at the end of the course.

## **Course Methodology**

The course will use a combination of theory and practical applications of course concepts. Participants will engage in simulation exercises that will emulate real life situations allowing them to gain deep insights about the concepts covered.

## **Course Objectives**

By the end of the course, participants will be able to:

Define and demonstrate understanding of the importance of compensation to the overall aims of human resources management

Design a comprehensive compensation system

List the benefits of job evaluation and choose an appropriate system for own organization

Assess and provide advice on regional compensation practices

Recite the principal steps in a compensation survey and answer questions relating to the criticality of job matching to the success of any compensation survey

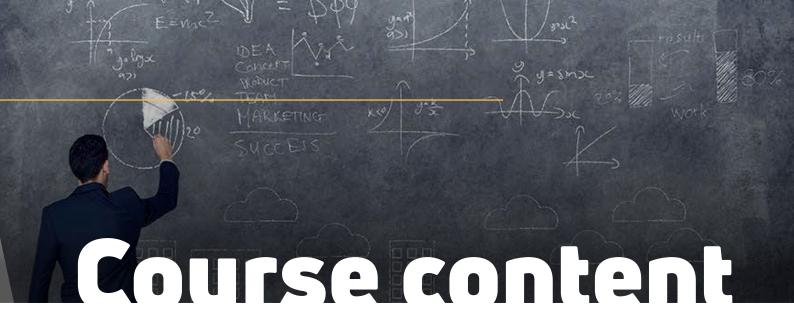
# **Target Audience**

Professionals with at least 2 to 3 years experience in the compensation and benefits field, HR administrators, officers, specialists, team leaders, managers and business partners who wish to enhance their knowledge and skills in this important area of human resources.

## **Target Competencies**

Deciding and initiating action
Working with people
Relating and networking
Presenting and communicating
Analytical thinking
Applying expertise and technology
Formulating concepts and strategies
Following instructions and procedures





## Managing compensation: an overview

Compensation objectives
Total compensation
Direct and indirect compensation
Balancing compensation components
Equitable, value adding, competitive and motivating compensation
Internal consistency
External consistency
The hierarchy of needs and compensation

# Job analysis and job descriptions

Uses of job descriptions
Job analysis explained
Carrying out the job analysis process
Conducting a proper job analysis interview
Explaining a typical job description
Job analysis: a summary

#### Job evaluation

Definition of job evaluation
Job evaluation systems
Introduction to the Meirc system
The Meirc job evaluation system explained
Introduction to the Hay system
Job grading
Sources of error in the job evaluation process

## **Compensation systems**

Objectives of compensation
Decisions to take
Designing base salary structures
Allowances to offer
The structuring of benefits' programs
Important considerations in compensation
Managing your compensation programs

## Competitive compensation

Staying competitive
Designing and carrying out compensation surveys
Four basic survey methods
Data requirements
Issues related to the implementation of change

#### **Performance based rewards**

The definition of Performance Management (PM) Objectives of performance management Current and prevailing PM systems Rewarding performance Rewarding the right behaviors and results Key Performance Indicators (KPIs)





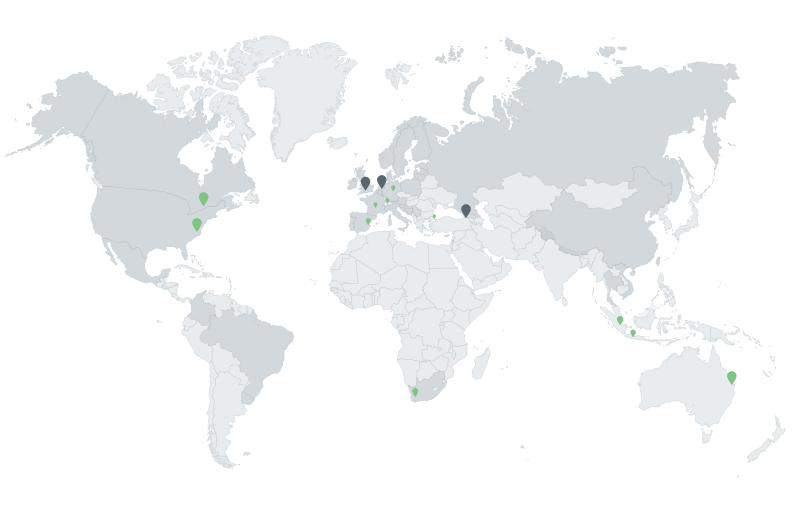
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**informatech** is a global leadership consultancy that aligns people, purpose & strategy - driving socially responsible transformation in global organisations. Our international network includes 215 partners, consultants, and coaches in 24 countries throughout Europe, North America, Latin America, Asia, and Africa. We transform leaders, align teams and create resolve and passion to win. Typical interventions are to accelerate performance, execute strategy and embed capability and change.



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Performance Consulting

Leadership Development Team & Exec Coaching